



# DOWNTOWN COLORADO SPRINGS



## 2020 ANNUAL REPORT TO THE COMMUNITY

Downtown Partnership  
Downtown Ventures  
Downtown Development Authority  
Greater Downtown Colorado Springs Business Improvement District



## To our Downtown Stakeholders,

2020 began with such promise – construction cranes dotted Downtown's skyline, monthly gross sales were topping the already strong reports from the year prior, and over a dozen new storefront businesses were readying to open.

And yet, by late March, at the lowest point of the pandemic-induced business closures, Downtown was a ghost town. The COVID-19 crisis and ensuing recession have been unlike any challenge we've ever faced. But we met this challenge with grit and an unwavering belief that Downtown will recover from this crisis, and we will lead our city into a new and exciting era with hundreds of new residents calling Downtown their home, new hotels welcoming visitors, soccer games, hockey games, a renowned arts and cultural scene and a magnet for entrepreneurship and innovation.

If the pandemic proved anything, it was that businesses Downtown benefit from supportive services unlike anywhere else in the region. We harnessed the resources and unique services of our family of organizations: the Downtown Development Authority, the Greater Downtown Colorado Springs Business Improvement District, Downtown Partnership and its charitable nonprofit arm, Downtown Ventures. On Pages 4-7 we demonstrate how this collective force provided exemplary leadership, financial aid and technical support. And, it should be noted, all of these new initiatives took place even as we continued to steward a swell of investment interest into Downtown and to plan boldly for the future.

None of this is possible without you. Your membership, sponsorship and individual donations fuel our work. The Partnership staff provides the services of our four organizations, and the majority of revenue powering our collective work comes from our members and investors – not from tax district dollars.

With you alongside us, we will emerge from this historic crisis stronger than ever, realizing our vision of a thriving Downtown Colorado Springs that serves as the economic, civic and cultural heart of the region. Thank you for your support and investment.



Stuart Coppedge  
*2020 Downtown  
Partnership Chair*



Susan Edmondson  
*President & CEO*

### Downtown Partnership Staff

**Susan Edmondson**  
President & CEO

**Laurel Prud'homme**  
Vice President of  
Communications

**Tim Archer**  
Public Space Manager

**Alexander Armani-Munn**  
Economic Development  
Director

**Jan Branham**  
Executive Administrative  
Assistant

**Katy Houston**  
Marketing Specialist

**Len Kendall**  
Director of Planning and  
Mobility

**Claire Swinford**  
Director of Urban Engagement

**Ana Valdez**  
Finance Officer



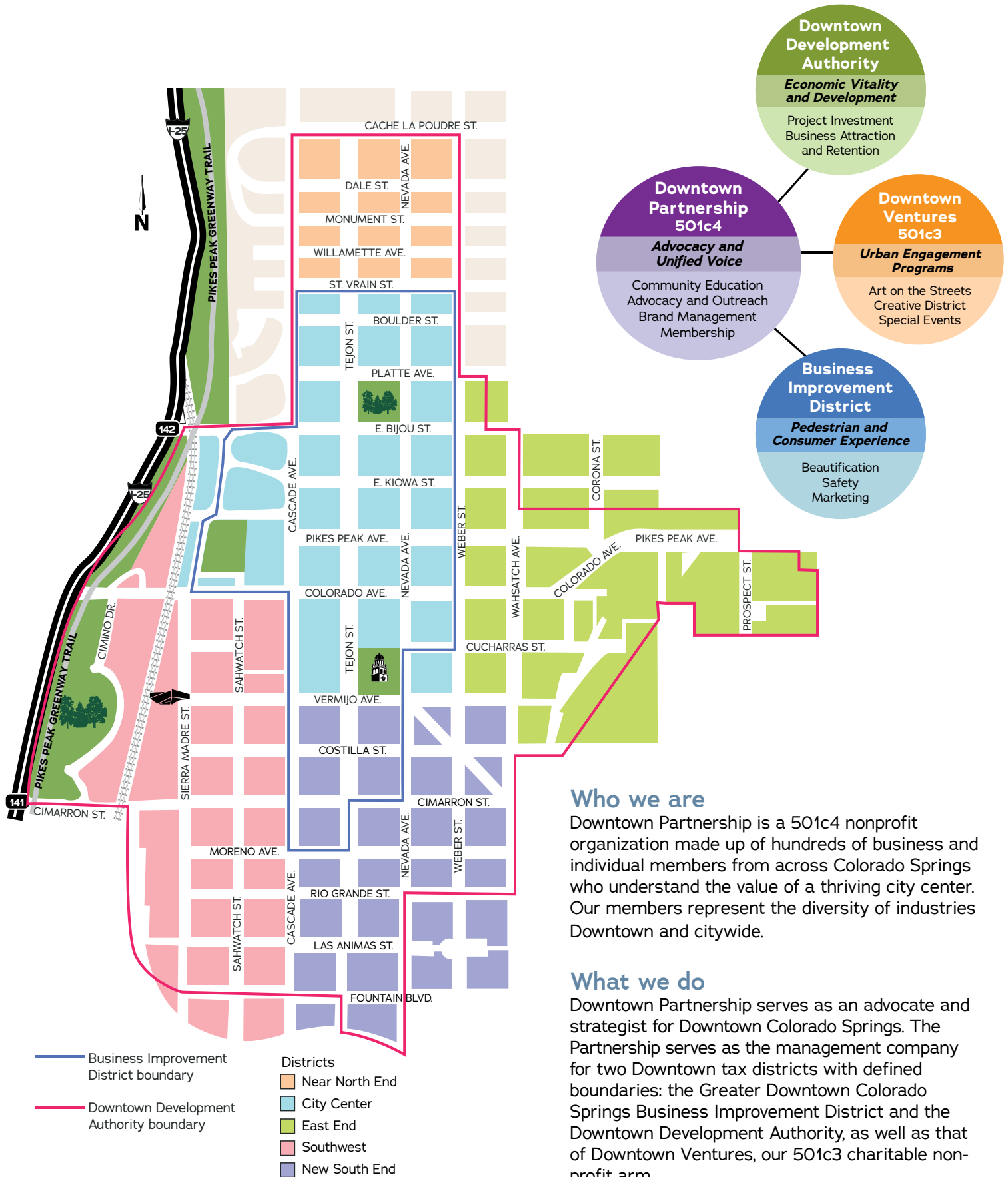
Downtown Partnership  
111 S. Tejon St., Ste. 703  
Colorado Springs, CO 80903  
719-886-0088  
info@DowntownCS.com

 DowntownCS.com  
 /DowntownColoradoSprings  
 Downtown\_CS  
 @DowntownCS

Published February 2021.

Photo by Josiah Holwick.

**Our mission:** Downtown Partnership ensures that Downtown Colorado Springs serves as the economic, civic and cultural heart of the Pikes Peak region.



## Who we are

Downtown Partnership is a 501c4 nonprofit organization made up of hundreds of business and individual members from across Colorado Springs who understand the value of a thriving city center. Our members represent the diversity of industries Downtown and citywide.

## What we do

Downtown Partnership serves as an advocate and strategist for Downtown Colorado Springs. The Partnership serves as the management company for two Downtown tax districts with defined boundaries: the Greater Downtown Colorado Springs Business Improvement District and the Downtown Development Authority, as well as that of Downtown Ventures, our 501c3 charitable non-profit arm.





## LEADING THROUGH A HISTORIC CRISIS

The global pandemic of 2020, which continues into 2021, was nothing short of an existential crisis for urban centers nationwide, as office workers went home and storefront businesses were forced to shutter or limit services. While the impact on some industries was minor, others, particularly hospitality, food-and-beverage, fitness centers, salons and personal services, event venues and arts and culture – essentially all those industries that give our Downtown its heart, soul and unique character – were left devastated.

Through the collective tools and resources of our four Downtown organizations, and the tireless commitment of staff and board members, our Downtown small businesses received financial and technical support unlike anywhere else in the region. All this work was undertaken even as staff continued to steward an unprecedented level of demand for new vertical development and large projects Downtown. While we are not out of the woods yet, Downtown Colorado Springs has fared much better than many city centers across the country. We remain committed to ensuring that Downtown Colorado Springs will emerge from this historic crisis as an exemplar of strength, tenacity and ingenuity.



Photos by Stellar Propeller Studio, Ladyfingers Letterpress, Art 111 and Wild Goose Meeting House.



## Responding to COVID-19

- The **DDA Small Business Relief Fund** provided \$667,500 in grants to 95 deeply impacted small businesses. About 120 applications were reviewed and scored by a volunteer team made up of board members of the Downtown family of organizations.
- **Virtual First Friday Challenge Grants** were a lifeline for Downtown galleries, resulting in 522 sales transactions totaling over \$70,000, paired with \$10,000 in grants – all over just five evenings (15 hours). Gallery owners directly credited the challenge with helping them keep doors open, pay bills and stay visible in the community.
- **Curbside takeout spots** were designed, fabricated and installed throughout the city center to help make restaurant takeout convenient. While the initial shutdown of restaurants to indoor dining was announced at 5 pm March 16, takeout spots were fully deployed by 8 am the following morning.
- The Partnership was **a leading voice for small business**, particularly restaurants, through service on the Regional Recovery Council for Small Business and direct communication with staff and elected leaders at the city, county, state and federal levels. Advocacy efforts particularly addressed matters such as allowance for takeout alcohol, PPP structuring, the Save Our Stages Act, state and county small business relief, parking relief and curbside takeout spots, eased permitting for outdoor dining, the Five Star State Certification Program and more.
- An additional estimated 20 businesses have been or are being supported into 2021 through **outdoor heater and patio grants** by Downtown Partnership and DDA.
- **Storefront businesses were kept informed** through specific communications channels: over 25 newsletters targeted just to these businesses, more than 20 Zoom meetings held biweekly and then monthly, and a closed Facebook group for timely announcements, with about 130 businesses opting to participate.
- An **online shopping portal** was set up for Mother's Day, when retail shops were still ordered to be closed.
- Marketing efforts were redirected to more digital campaigns with videos promoting **the value of shopping locally** and a heavy emphasis on social media. Watch one such video online at [bit.ly/DCSsmallbiz](https://bit.ly/DCSsmallbiz) (case sensitive).
- Businesses were provided **webinars and tools to navigate PPP applications**, and numerous businesses received one-on-one guidance and connections to community banks in order to successfully secure support.
- **Sidewalk graphics to encourage physical distancing** were designed, fabricated and installed, earning national acclaim for Colorado Springs as a city creatively "winning" the battle against COVID-19.

*continued next page*





- The **Dine Out Downtown** campaign had two components. More than 25 restaurants were provided intensive one-on-one support in securing temporary use permits, liquor license modifications, revocable permits and other permissions for expanded outdoor dining. Additionally, a **block of South Tejon Street was shut down** on weekends for street dining; this effort helmed by Downtown Partnership involved securing permissions from one dozen city, county and state agencies.
- The **Downtown online shopping and dining directories** were completely redesigned to better feature 66 retail and 111 food-and-beverage locations Downtown; added search functions helped to easily sort for those offering online sales, curbside pickup, etc.
- A month-long series of **Saturday Sidewalk Sales in September** reaped rewards for merchants and resulted in retail gross sales Downtown actually increasing 15 percent year over year that month!
- Partnerships forged with area hospitals enabled restaurants to provide meals, fully compensated, to health care workers. Numerous Downtown restaurants, plus Mission Catering, provided just **over 10,000 meals** over a two-month span.
- **With My Gnomies**, a smartphone-enabled scavenger hunt-style adventure and creative shopping experience, enlivened a dozen storefronts during the holidays and drew hundreds Downtown for a safe, fun activity promoting local business.
- A partnership with Switchbacks FC resulted in **300 blankets sold** as diners were encouraged to “bundle up” to support small business.
- **Cleaning protocols** for Downtown street furniture and other public amenities ramped up.







## Thanks and gratitude

Leading Downtown through the challenges of COVID-19 did not occur in a vacuum. The Downtown family of organizations extends deep gratitude to the numerous regional community agencies, civil servants and elected leaders for their tireless commitment to small businesses. We also thank El Paso County, Colorado Creative Industries and the Colorado Department of Transportation for grants that supported Downtown Partnership, Downtown Ventures and our initiatives to assist small business. We also thank these companies and agencies for contributions to our self-administered initiatives for small business relief.

### **DDA Small Business Relief Fund**

Pinnacle Assurance, lead donor  
 BlueStaq  
 Boecore  
 BombBomb  
 Colorado Springs Commercial  
 Colorado Springs Urban Renewal Authority  
 Formstack  
 Nunn Construction  
 Amanda Luciano, Trent Properties

### **Virtual First Friday Challenge Grants**

Bee Vradenburg Foundation  
 Cultural Office of the Pikes Peak Region

### **Dine Out Downtown**

GE Johnson Construction Company  
 HBA Cares  
 HB&A Architects  
 RTA Architects  
 Bin There, Done That

### **With My Gnomies**

N.E.S. Inc.  
 Colorado Lending Source



Photos by Stellar Propeller Studio, Explore with Media, Andrea Slattery, Rocky Mountain Soap Market and staff.

# DOWNTOWN PARTNERSHIP

Downtown Partnership stewards the vision for our Downtown, providing a powerful, collective voice of our membership to ensure our city center prospers. We work closely with property owners, business leaders, city and county elected leaders, municipal staff, and nonprofit and civic leaders to guide policy and investment choices. Much of the Partnership's work is not visible in the form of traditional programming. Rather, our success is evident when businesses choose to locate or expand Downtown; when clean and well-designed streetscapes enhance connectivity, walkability and cycling; and when entrepreneurs and young professionals find a creative and supportive environment in which to thrive.

Even with much of 2020's work devoted to numerous intensive initiatives to support those businesses most heavily impacted by COVID-19, as noted on the previous pages, the Partnership continued to look strategically toward the future, with successful efforts that will have a transformative impact on our city center.

## Downtown Partnership highlights at a glance

- The Partnership was **the leading business voice** for the rapid decommissioning of the Drake Power Plant, resulting in a historic decision by the board of Colorado Springs Utilities. The coal-fired generators will be removed by 2023, 12 years sooner than the deadline previously determined. This decision sets the pathway to envision new uses and opportunities for this important property at the southwest gateway into Downtown.
- Close to **150 businesses were provided technical assistance** and custom orientations to Downtown and the wide variety of supportive services offered through the Downtown family of organizations.
- **Partnership members** made new connections and got the inside scoop on new businesses at four exclusive Members-Only Mixers, with one gathering convened pre-pandemic at 1350 Distilling and others convened virtually.
- **The Annual Gathering** provided an opportunity to share with nearly 500 virtual attendees how the Partnership was and is helping businesses survive the pandemic. The coveted Downtown Star Award was presented collectively to Downtown's restaurant owners, managers, servers, bartenders, baristas, chefs, line cooks, hosts and hostesses – for their tenacity and will to survive the hardest of times. View the program online at [bit.ly/DPgathering2020](https://bit.ly/DPgathering2020) (case sensitive).
- Tejon Street, the historic spine of Downtown, was named the **Great Street of 2020** in the Great Places Colorado program of the American Planning Association, Colorado chapter. Winners represent the gold standard in creating a sense of place. The nomination for this competitive honor was submitted in a joint effort by Partnership and city staff.



**Note:** Jax ribbon cutting took place prior to mask-wearing requirements.

Top photo by Stellar Propeller Studio. Martin Drake photo by Joe Randall. Jax photo by staff.



- **More than 1,000 people were educated** about Downtown through presentations to service and industry organizations, ranging from brokers, contractors and Realtors to incoming Colorado College freshmen, business owners, philanthropists and out-of-county investment prospects.
- While Partnership staff serve on numerous community boards and task forces, two efforts last year stand out. The **Downtown Historic Parks Master Plan**, completed in June, sets forth bold and delightful plans for Acacia, Antlers and Alamo parks. Staff served on this city task force and assisted efforts to ensure robust feedback and input from Downtown stakeholders. Additionally, the **Public Art Master Plan**, approved in late 2020 by City Council, benefited from the expertise of Partnership staff. As the only nonprofit entity with a long and proven history of successful public art administration in the city, insight from the Partnership was highly valued.
- **The Partnership effectively championed** safer multimodal access, comprehensive utilities planning for the city center, smooth entitlement processes, holistic safety approaches, robust parking system solutions and more.

## A voice for Downtown

Downtown Partnership staff are actively engaged on many boards and committees intersecting with Downtown concerns, including:

- Avenue Creative Circuit Team
- City Active Transportation Advisory Board
- City Agencies Advancing Small Business Task Force
- City Downtown Historic Parks Master Plan Task Force
- City Historic Preservation Board
- City LART Advisory Committee
- City Public Art Master Plan Committee
- City Special Events Committee
- Colorado Springs Chamber & EDC Board
- Colorado Springs Pioneers Museum Advisory Board and Programs Committee
- Colorado Springs Rising Professionals Board
- Mayor's Civic Leaders Forum
- Olympic City USA Task Force
- Regional Cultural Plan Steering Committee
- Regional Recovery Council: Small Business & Entrepreneurship
- Regional Tourism Act Advisory Board
- Southwest Downtown Redevelopment Committee
- U.S. Olympic & Paralympic Museum Board
- Visit COS Marketing Committee
- World Arena / Pikes Peak Center for the Performing Arts Board

## Downtown Partnership Board of Directors

---

### Executive Committee

Chair Stuart Coppedge, RTA Architects

Vice Chair Davin Neubacher, Navakai

Treasurer Tammy Shuminsky,  
Insurance Technologies

Secretary Warren Epstein, Pikes Peak  
Community College

Ingrid Richter, ISR Strategies  
(DDA representative)

Jamie Brown Thompson  
(Downtown Ventures representative)

Russ Ware, Wild Goose Meeting House  
(BID representative)

Mike Edmonds, Colorado College

Sam Eppley, Sparrow Hawk Cookware

Chris Jenkins, Nor'wood Development Group

Jon Khoury, Cottonwood Center for the Arts

Ian Lee, Lee Spirits and Brooklyn's on Boulder

Peter Maiurro, U.S. Olympic & Paralympic Museum

Laura Neumann, LN Business Consulting

Hannah Parsons, Barn Owl

Peter Scoville, Colorado Springs Commercial

John Spears, Pikes Peak Library District

Larry Yonker, Springs Rescue Mission

### Advisory Council

Dani Barger, Colorado Springs Chamber & EDC

Whitley Crow, Southwest Downtown BID

Jeff Greene, City of Colorado Springs

Glenn Gustafson, School District 11

Kenny Hodges, El Paso County

Bobby Mikulas, Downtown Review Board

Cindy Newsome, Colorado Springs Utilities

Doug Price, Visit Colorado Springs

Jariah Walker, Urban Renewal Authority



## DOWNTOWN VENTURES

Downtown Ventures works alongside Downtown Partnership as the charitable nonprofit organization that engages tens of thousands of people annually in our city center. With a mission to enliven Downtown Colorado Springs through the arts, historic preservation, special events and other public benefit programs, Downtown Ventures serves people of all ages and socioeconomic strata. All of Downtown Ventures' programs are supported solely through donations, sponsorships, grants and ticket sales, with the Partnership providing staffing and administration for the programs.

Public health concerns posed by COVID-19 impacted several Ventures programs, with some canceled, and yet – with incredible ingenuity – many continued in modified form. Some First Fridays went “virtual,” promoting online sales at galleries; walking tours returned midyear, masked and in smaller numbers to allow for social distancing; and Skate in the Park again provided family outdoor fun when so many were longing for safe ways to get out of the house. But it was the flagship Art on the Streets program that really shone: At a time when museums and performing arts center were shuttered, thousands enjoyed this beloved public art exhibit beautifying Downtown alleys, walls, medians and street corners. Many works in the 22nd annual exhibit tackled themes of identity and representation: multiculturalism, neurodiversity, the inherent invisibility of Indigenous people, and the power dynamics associated with traditional monuments.

### Downtown Ventures highlights at a glance

- The **22nd annual Art on the Streets exhibit** featured seven murals and six sculptures, including six Colorado artists, five from elsewhere in the United States and one from Canada. Gregg Deal's compelling mural *Take Back the Power* received statewide and national acclaim, and the entire exhibit was noted for its artistic richness, emotional impact and compelling themes.
- Of special note, six works from the 21st annual exhibit were **purchased or donated for long-term or permanent display** within Downtown.
- In partnership with DDA, the **Conejos Mural Project** engaged 211 volunteers under the direction of lead artist Mauricio Ramirez to complete the city's largest permanent work of public art. The murals celebrate Colorado Springs' Hispanic community by activating 320 linear feet of the I-25 underpass at Colorado Avenue with serape-inspired designs featuring portraits of Springs residents, past and present.







- The annual **City Center Speaker Series** saw a 21 percent increase in attendance, with speakers including *Curbed's* Alissa Walker on mobility, and local innovators in the fields of community health, sustainable design and housing and affordability.
- More than 10,000 ice skaters enjoyed **Skate in the Park**, a beloved tradition that was able to continue with simple modifications such as advance registration in order to safely manage rink capacity.
- The **Avenue Creative Circuit** – a partnership with Old Colorado City and the Manitou Springs Creative District – formally launched with its first initiative, the **Solidarity Mobile Mural Project**, activating empty and under-renovation storefronts with the work of local Black artists.
- Fifteen **Downtown Walking Tours** engaged 879 patrons – most occurring masked and intentionally in limited numbers for safety.
- 13,117 patrons enjoyed **First Friday art walks** at limited capacity throughout the year, with many more participating virtually via the Virtual First Friday portal built at PeakRadar.com with assistance from Downtown Partnership and the partners of the Avenue Creative Circuit.
- Downtown Ventures was turned to for its **expertise in public art administration** at unprecedented levels, with staff advising over 40 community-serving and business entities on public art initiatives citywide.

## Downtown Ventures Board of Directors

---

Chair Jamie Brown Thompson

Vice Chair Colin Christie, Neon Pig Creative

Secretary-Treasurer Howard Brooks,  
Energy Resource Center

Stuart Coppedge, RTA Architects  
(Downtown Partnership representative)

Renee Behr, Behr & Behr Platinum Group Realtors

Sam Eppley, Sparrow Hawk Cookware

Jen Furda, UCCS

James Proby, The Men's Xchange

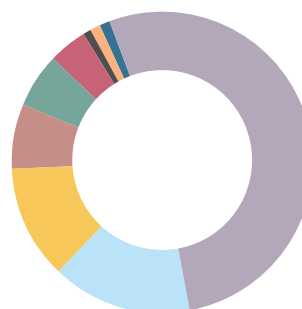
Andrea Slattery, Nunn Construction

Opposite, top: Four generations of the Ornelas family, many of whom helped paint the mural, pose in front of the *Conejos Mural* by Mauricio Ramirez. Opposite, bottom: *Guardian* by Matthew Carlson (sculpture) and *Take Back the Power* by Gregg Deal (mural). Photos by Mike Pach. Above: Skate in the Park, *Internal Power* by Vincent Coleman, First Friday at Art 111.

## Downtown Partnership and Downtown Ventures Financials

### Financial Position

	Partnership	Ventures
<b>Assets</b>		
Current assets	\$653,282	\$682,129
Fixed assets	\$62,710	\$250,494
Other assets	\$0	\$1,106
<b>Total</b>	<b>\$715,992</b>	<b>\$933,729</b>
<b>Liabilities</b>		
Current liabilities and deferred income	\$201,488	\$15,087
<b>Equity</b>		
Retained earnings	\$30,954	\$98,545
Temporarily restricted	\$0	\$191,200
Board restricted endowment	\$0	\$352,634
Designated operating reserve	\$304,143	\$0
Capital assets/artwork	\$69,470	\$188,468
Net income	\$109,937	\$87,795
<b>Total</b>	<b>\$514,504</b>	<b>\$918,642</b>
<b>Total liabilities and equity</b>	<b>\$715,992</b>	<b>\$933,729</b>

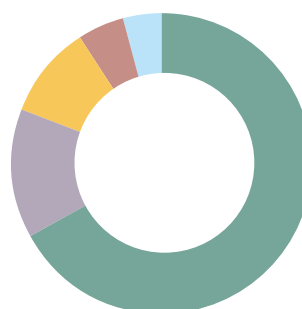


### Revenue

- 53% Contracts for service
- 15% Membership
- 12% Government
- 7% Sponsorship/corporations
- 6% Individual donors
- 4% In kind
- 1% Other earned revenue, interest
- 1% Foundation grants
- 1% Restricted endowment payout

### Statement of Activities

	Partnership	Ventures
<b>Revenue</b>		
Contracts for service	\$742,840	\$0
Membership	\$204,949	\$0
Sponsorship/corporations	\$25,653	\$71,750
Foundation grants	\$0	\$20,750
Government	\$151,101	\$17,800
Individual donors	\$0	\$78,765
Restricted endowment payout	\$0	\$11,700
Other earned revenue, interest	\$3,512	\$16,970
In kind	\$45,067	\$7,058
<b>Total</b>	<b>\$1,173,122</b>	<b>\$224,793</b>
<b>Expense</b>		
Administration and fundraising	\$136,225	\$33,964
Partnership programming and services	\$816,922	\$0
COVID relief direct expense	\$64,972	\$0
Downtown Ventures programming	\$0	\$123,402
In kind	\$45,067	\$7,058
<b>Total</b>	<b>\$1,063,186</b>	<b>\$164,424</b>
<b>Net</b>	<b>\$109,936</b>	<b>\$60,369</b>

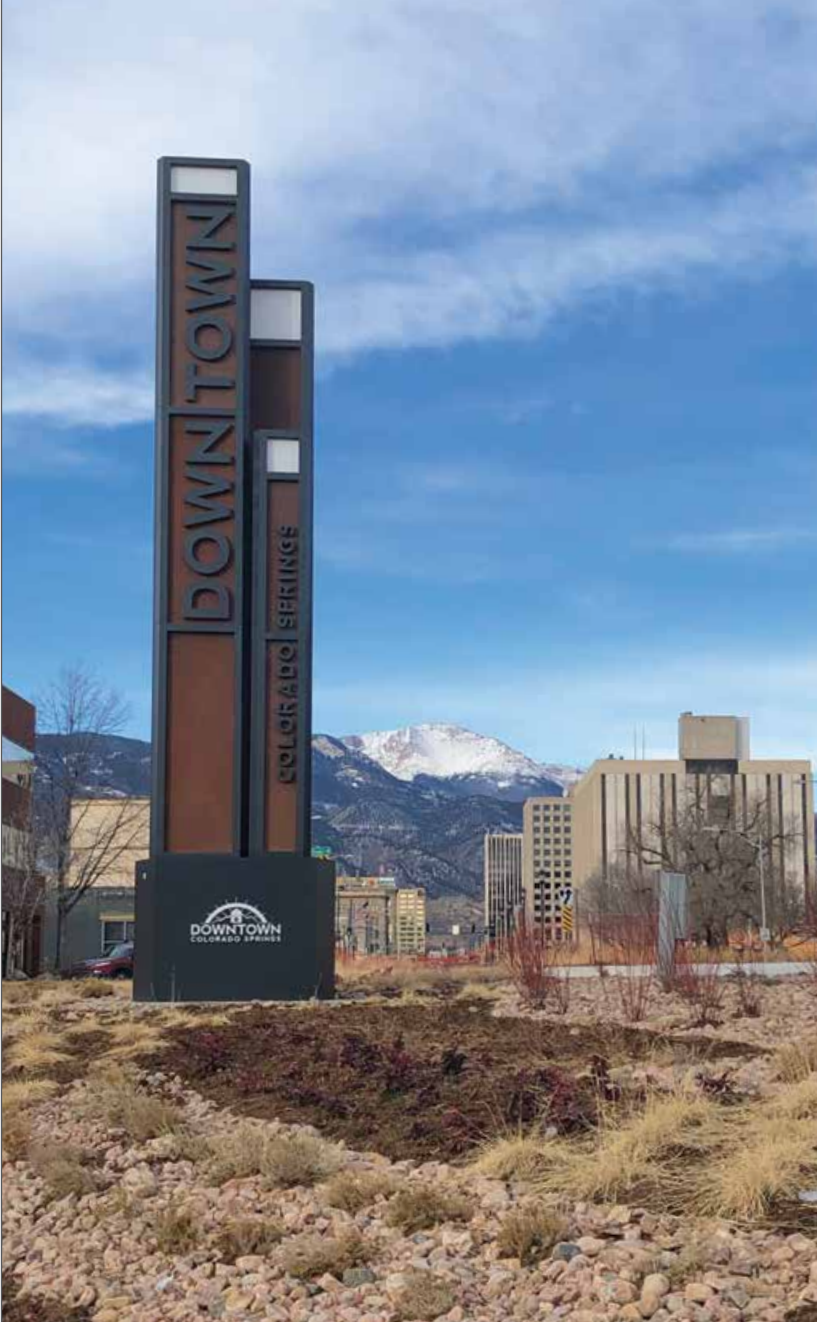


### Expense

- 67% Partnership programming and services
- 14% Administration and fundraising
- 10% Ventures programming
- 5% COVID relief direct expense
- 4% In kind

Note: Financials shown are prior to annual audit.





# DOWNTOWN DEVELOPMENT AUTHORITY

The Colorado Springs Downtown Development Authority (DDA) builds public and private investment partnerships that promote the physical and economic growth of Downtown. The work of the DDA is guided by the Experience Downtown Plan of Development and Master Plan, approved by City Council in 2016. The DDA provides a range of services, from assisting small businesses in maneuvering the hurdles of site location and due diligence to helping property owners identify tenant prospects. Data and market research is provided by the DDA to help business prospects make sound decisions about locating and expanding within Downtown. The DDA also works closely with key city staff on urban planning initiatives, ensuring that streets, streetscapes, transit, parks, alleys, public spaces and the built environment function in a manner best suited for a compact, bustling urban center.

2020 saw massive accomplishments within the DDA, with major initiatives to improve public spaces, a record pace of supporting inquiries on vertical development, and all-in dedication to helping small businesses navigate business disruption due to the pandemic.



Photos by staff.

## Building Enhancement & Special Project grants

Colorado Springs Fire Department Community & Public Health Division Homeless Outreach Program Pilot	\$50,000
Bread & Butter Neighborhood Market	\$30,000
324 E. Pikes Peak Ave.	\$25,000
City Works Eatery	\$10,000
Mash Mechanix	\$6,000
Lincoln Rose Gallery	\$2,100



## DDA highlights at a glance

- Completed **Phase 1 of the Gateways Initiative**, with design, fabrication, installation and electrification of three 30-foot pylon signs, four monument-style signs and 13 other entryway and way-finding signs.
- Completed **Phase 1 of the Alleyways Project**, with 1,500 feet of string lighting, 29 wall sconces, and two light poles installed in three blocks of the Downtown core.
- Awarded five **Building Enhancement Grants** totaling \$73,100, leveraging more than \$4 million in private investment in property improvements.
- Two residential projects supported by DDA TIF Reimbursement Agreements – **The Mae on Cascade** and **Casa Mundi** – opened, adding 205 units to meet demand for urban living.
- Two projects totaling 365 residential units are under construction, also supported by **TIF Reimbursement Agreements**, and another 600-plus units are upcoming, with TIF support secured in 2020 from DDA.
- The final pledge of a multiyear grant was paid to the **U.S. Olympic & Paralympic Museum**, completing a \$1 million commitment to the catalytic endeavor that stretches back to an initial grant in 2012 for a feasibility study on establishing the museum.
- Over **650,000 media impressions** were delivered through a holiday digital campaign, in addition to print and radio advertising as the DDA partnered with the BID in marketing Downtown to shoppers, diners and cultural patrons.



Museum photo by Richard Seldomridge. Gateway sign photos by staff. Photos opposite: Courtesy of The Mae, courtesy of the Homeless Outreach Program, and staff.





### *DDA highlights continued*

- **Fifteen written opinions** were submitted on projects before the Downtown Review Board.
- Nearly 150 businesses were provided **one-on-one technical support** and/or orientation to the Downtown business climate.
- More than 1,000 copies of the **State of Downtown Report** and its virtual release event informed current and prospective business investors.
- A \$50,000 grant from DDA enabled the Colorado Springs Fire Department Community & Public Health Division to **pilot the Homeless Outreach Program**, Downtown's first full-time street outreach program, with a clinician and EMT serving people experiencing homelessness.

### **Data, reports and resources**

- For a detailed look at real estate, development and market trend data, see our State of Downtown Report, released annually in April, online at [DowntownCS.com/reports](https://DowntownCS.com/reports).
- For development resources, check our online Development Toolkit at [DowntownCSDevelopment.com](https://DowntownCSDevelopment.com).

### **DDA Board of Directors**

Chair Ingrid Richter, ISR Strategies

Vice Chair Tony Rosendo, Spur Philanthropy

Secretary-Treasurer Carrie Bartow, CliftonLarsonAllen

Aaron Briggs, HB&A Architects

Jordan Empey, Stockman Kast Ryan

Jeff Finn, Nor'wood Development Group

City Councilwoman Jill Gaebler

Stella Hodgkins, GE Johnson Construction Company\*

Chris Lieber, N.E.S. Inc.

Dot Lischick, Broadmoor World Arena / Pikes Peak Center\*\*

David Lux, Concept Restaurants

Darsey Nicklasson, DHN Development

\*Term began summer 2020

\*\*Term ended summer 2020

# Downtown Development Authority Financials

## Financial Position

### Assets

Cash and investments	\$888,717
Cash and investments - restricted	\$370,891
Misc. receivables	\$30,859
Property taxes receivable	\$822,116
Incremental property tax receivable	\$1,134,910
Prepaid expense	\$15,779
Notes receivable	\$760,677
Accrued interest	\$112,175
Net capital assets	\$2,160,799

**Total assets \$6,296,923**

### Liabilities

Accounts payable	\$50,017
Tax escrow	\$9,653
Noncurrent liabilities	\$1,350,000

**Total liabilities \$1,409,670**

### Deferred inflows of resources

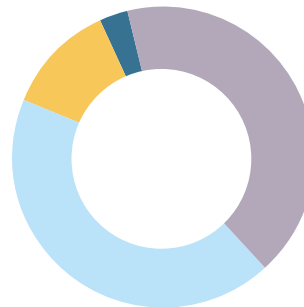
Property tax revenue	\$822,116
Tax increment revenue	\$1,133,367

**Total deferred inflows of resources \$1,955,483**

### Net position

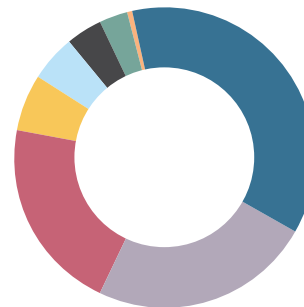
Net investment in capital assets	\$810,796
Emergency reserve	\$65,500
TIF	\$305,391
Unrestricted	\$1,750,083

**Total net position \$2,931,770**



### Revenue

- 42% Mill levy and specific ownership tax
- 43% TIF
- 12% COVID relief donations
- 3% Interest, fees, misc.



### Expense

- 37% Business development and services, programming, projects
- 24% Grants
- 21% Small Business Relief COVID grants
- 6% School District 11 obligation
- 5% TIF reimbursement agreements
- 4% Marketing services, data, research
- 3% Administration
- <1% Property management

## Statement of Activities

### Revenue

Mill levy and specific ownership tax	\$920,616
TIF	\$942,481
COVID relief donations	\$267,100
Interest, fees, misc. income	\$59,551

**Total \$2,189,748**

### Expense

Business development and services, programming, projects	\$1,148,050
Grants	\$750,982
Small Business Relief COVID grants	\$667,500
School District 11 obligation	\$181,172
TIF reimbursement agreements	\$168,928
Marketing services, data, research	\$122,889
Administration	\$102,795
Property management	\$10,512

**Total \$3,152,828**

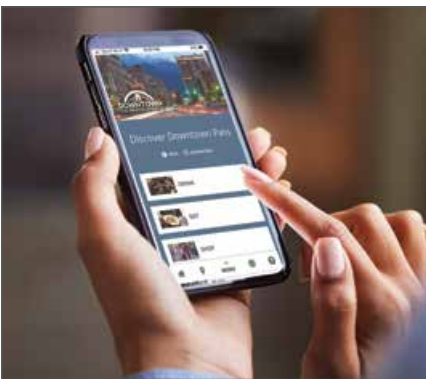
Note: Financial figures shown are prior to annual audit.





# BUSINESS IMPROVEMENT DISTRICT

When you stroll through Downtown, admiring the blooming flowers or sparkling holiday décor, enjoying an environment that is clean and welcoming, that's a sign the BID has been hard at work. The Greater Downtown Business Improvement District (BID) ensures that Downtown is clean, engaging, welcoming and walkable. Through our public space management services, we tend to the myriad needs that occur in a pedestrian-oriented environment – services above and beyond those provided by city government. Our consumer marketing efforts invite patrons to enjoy the variety of shopping, dining, cultural and recreational experiences for which our Downtown is renowned. Property owners realize an immediate and tangible return on investment because of these services.



## Consumer marketing

The expansive marketing services for Downtown are jointly funded by the BID and the Downtown Development Authority. Through digital and traditional advertising, social media, targeted promotions and earned media, the BID tells the story of a city center celebrated for its locally owned small businesses, thriving arts scene and active lifestyle. The challenges presented in 2020 were addressed with renewed emphasis in online communications, including the launch of the mobile Discover Downtown Pass, an online shopping promotion for Mother's Day, and enhanced online directories.



## 2020 consumer marketing by the numbers

- More than 2,300 subscribers to the **Discover Downtown Pass**.
- 4,215 **Downtown Gift Cards** sold, bringing in more than \$108,435 in sales to Downtown businesses – a 51 percent increase over 2019.
- Composed and disseminated press releases resulting in over 136 news stories and articles, earning more than **\$100,000 of value** in broadcast media alone.
- **Secured media interviews** for more than 30 Downtown retailers and restaurants.

Top photo by Tom Kimmell. Other photos: digital compositions by staff.

*continued next page*





- 177 percent increase in views of **online shopping and dining directories**.
- **Enhanced social media engagement**, which now connects with more than 37,000 followers on Facebook, Instagram and Twitter. Of note, Instagram saw an 80% increase in followers.

## Pedestrian experience

Our Clean Team patrolled 32 blocks seven days a week, picking up trash, powerwashing sidewalks, tending to spills, mitigating graffiti, and making minor repairs. Demonstrations for racial justice led to a temporary summer-time uptick in graffiti, which was quickly removed each day in the early morning hours. Tree lights were refreshed and restrung, and lights were added to the Trolley Block. Each day, our public space manager patrols Downtown, keeping an eye out for every possible need.

### 2020 pedestrian experience by the numbers

- **867** instances of graffiti/sticker abatement
- **155** spills/stains removed from sidewalks
- **12,488** cigarette butts and gum removed
- **15** snow incident days
- **96** banners displayed for nonprofit or civic organizations
- **120** trees lighted throughout the year
- **137** flowerbeds and 48 flowerpots tended
- **36** flowerpots filled with sparkly holiday trees in partnership with Pikes Peak Hospice & Palliative Care

## Supplemental security

A team of two officers patrols the district seven days a week, responding to merchant calls, providing resolution in conflictual situations, connecting people experiencing homelessness to resources, and assisting the general public with a variety of needs and questions.

- **5,893** miles patrolled by foot or bike
- **591** incident responses, including 89 merchant requests for assistance
- **1,512** instances assisting general public with questions
- **419** disturbances managed



Photos by Explore with Media, Stellar Propeller Studio and Tom Kimmell.



## Business Improvement District Financials

### Financial Position

#### Assets

Current assets	\$494,671
Property tax revenue receivable	\$520,858
Other receivables	\$6,354
Fixed assets	\$18,071
Other assets	\$25,575

**Total assets** **\$1,065,529**

#### Liabilities

Current liabilities	\$37,225
Deferred property tax revenue	\$520,858

**Total liabilities** **\$558,083**

#### Equity

Reserves	\$336,449
Capital	\$35,226
Unrestricted fund balance	\$135,771

**Total equity** **\$507,446**

**Total liabilities and equity** **\$1,065,529**

### Statement of Activities

#### BID Revenue

Mill levy and ownership tax	\$578,438
Fees, grants and interest	\$183,3584

**Total** **\$761,796**

#### BID Expense

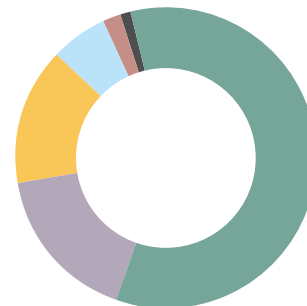
Public space management	\$452,069
Supplemental security	\$126,865
Marketing services	\$109,634
Administration	\$48,534
Reserves	\$15,954
Depreciation	\$8,740

**Total** **\$761,796**



#### Revenue

- 74% Mill levy and ownership tax
- 26% Fees, grants and interest



#### Expense

- 60% Public space management
- 17% Supplemental security
- 15% Marketing services
- 6% Administration
- 2% Reserves
- <1% Depreciation

*Note: Financial figures shown are prior to annual audit.*

## BID Board of Directors

Chair Russ Ware, Wild Goose Meeting House  
 Vice Chair Simon Penner, Newmark Knight Frank  
 Treasurer Sarah Gonzales, U.S. Bank  
 Secretary Lauren Ciborowski, The Modbo Gallery  
 Carrie Hibbard Baker, Terra Verde  
 Eric Brenner, Red Gravy\*  
 Julie Brooks, OGC Management  
 Mark Earle, resident\*  
 Frank Frey, Epicentral Coworking

Uyen Le-Morrison, Beauty Bar\*  
 Lindsay Pertsov, The Mining Exchange\*\*  
 Craig Ralston, Sachs Foundation\*\*  
 Ann Sebastian, Cushman & Wakefield\*  
 Luke Travins, Concept Restaurants\*\*

\*Term began summer 2020

\*\*Term ended summer 2020

# SPONSORS AND DONORS

## DOWNTOWN PARTNERSHIP ANNUAL BREAKFAST

### Presenting Sponsor (\$5,000)

GE Johnson Construction Company

### Champion Sponsors (\$2,000)

Behr & Behr Platinum Group Realty  
Colorado College  
Colorado Springs Chamber & EDC  
Griffis Blessing  
Insurance Technologies  
The Mae on Cascade  
Navakai  
Peak Innovation Park at Colorado Springs  
Airport  
Pikes Peak Community College  
Springs Rescue Mission  
U.S. Olympic & Paralympic Museum

### Supporting Sponsors (\$750)

ANB Bank  
Cascade Investment Group  
Cottonwood Center for the Arts  
Dailey Law  
Early Connections Learning Centers  
El Pomar Foundation  
First Bank  
David Lord  
Pikes Peak Community Foundation  
RTA Architects  
Kimberley Sherwood  
UCCS  
Weidner Apartment Homes



**Note:** Contributors to various COVID-19 relief efforts are acknowledged on Page 7. See a video thanking Pinnacle Assurance, lead donor to the DDA Small business Relief Fund, online at [bit.ly/ThankYouPinnacle](https://bit.ly/ThankYouPinnacle) (case sensitive).

## IN KIND SUPPORT

333 ECO Apartments  
1350 Distilling  
Anita Marie Fine Art  
Art 111  
Leah and Brandon Behr  
Tim and Cate Boddington  
Cacao Chemistry  
Creative Consortium  
Colorado College  
Colorado Springs Fine Arts Center  
at Colorado College  
Colorado Springs Pioneers Museum  
Crafted Colorado

Eclectic CO  
Escape Velocity  
FIXER Brand Design Studio  
Gallery 113  
John and Elizabeth Haney  
Honey Tea & Me  
Lee Spirits  
Nor'wood Development Group  
Nunn Construction  
Pikes Peak Community College  
Pikes Peak Hospice & Palliative Care  
Pikes Peak Lemonade  
Pikes Peak Writers Guild

Rico's Café & Wine Bar  
RTA Architects  
Matthew Schniper  
Blaise and Elizabeth Selby  
TECC Painting  
The Machine Shop  
The Mining Exchange  
The Galleries Under the Bridge  
UCCS Downtown  
Ultrasound Inc.  
YMCA of the Pikes Peak Region

## DOWNTOWN VENTURES

### \$10,000 and above

Kathy Loo & Darsey  
Nicklasson

### \$2,500-\$4,999

Toby Lorenc of Berkshire  
Hathaway HomeServices  
Rocky Mountain Realtors

### \$1,000-\$2,499

Renee Behr  
The Briggs Family  
Colin Christie  
Creative Consortium  
Jenny Elliott  
Harley and Joan Ferguson  
David Lord  
Nunn Construction  
Jordan Strub and Michele  
Strub-Heer

### \$500-\$999

Lauren Ciborowski  
David and Colleen Bunkers  
The Swinford Family  
Susan Edmondson

### \$499 and under

Angie Adams  
Katherine Bassein  
Brian and Jill Becker  
John Boddington  
Kent Borges and  
Stephanie Dizenzo  
Dale and Howard Brooks  
Solomon Chavez and  
Eve Tilley  
Michael and Julie Christopher  
Virginia Carlson and David  
Dorman  
Raleigh and Lewis Dove  
Jenifer Furda

Clifford Gardner  
Stacy Gery  
Les Gruen and Andrea  
Stemper

Janet Hildebrandt  
Katy Houston  
Daniel Kay  
Heather Kelly  
Jon Khoury  
Vicky Kipp  
James and Cheryl Larkin  
Karl and Jessica Larsen  
Chris and Vicki Lieber  
Rob and Joanne Lucey  
Claudia Lyon  
Wayne and Mary Mashburn  
Laura Neumann  
Beth Norton  
Theresa Odello and  
Thomas Geiger  
Terese Peisner and  
Sam Harrah

Kimberly Peterson  
Eleanor Polich  
Carol and Wil Scott  
Ann Seymour  
Rebecca Sickbert and  
Justin Trudeau  
Doug Silver and Bao Nguyen  
Terrance Smith  
Joe and Mimi Spruiell  
Cory Sutela  
Varanrat Torok  
Sarah and Mark Tremmel  
Sarah Troemel  
David and Judith Uebel  
Luis Valencia  
Olivia Van Hoy  
Russ Ware  
Christopher Weed  
Jake Weien  
Larry Yonker





## 22nd ANNUAL ART ON THE STREETS

**Founding and Title Sponsor**  
U.S. Bank

**\$10,000 and above**  
H. Chase Stone Trust  
Norwood Development Group

**\$5,000 to \$9,999**  
Colorado Creative Industries  
David Lord  
Nunn Construction  
Robert and Vicki Wolfson\*

**\$2,500 to \$4,999**  
Bee Vradenburg Foundation  
Boecore  
Susan Burghart and  
Richard Tosches  
Colorado Springs Airport  
Christina McGarry  
Chuck and Mary Lou Murphy

**\$1,000 to \$2,499**  
CMS Inc.  
Patrick Faricy  
Joanna Fischer\*  
Gary Loo  
Robert and Sara Howsam\*  
Tom and Ann Naughton\*  
Wayne and Betz Smisek  
and the Lawrence Dryhurst  
Gallery  
Walston Group Real Estate

**\$500 to \$999**  
Joseph Henry Edmondson  
Foundation  
Kathy Loo  
Matt and Tracy Mayberry  
Jon and Becky Medved\*  
Dick Noyes\*  
Edward and Mary Osborne\*  
Jolanthe Saks

Nolan and Sharon Schriener  
John Vollmar  
**Up to \$499**  
Stephanie Adams\*  
Arthur and Elizabeth Aikin\*  
Berkshire Hathaway  
HomeServices Rocky  
Mountain Realtors  
Bobby Hill Designs  
Brooke Bower  
John and Ann Brock\*  
Jamie Brown Thompson\*  
Judith Casey\*  
Richard Celeste and  
Jacqueline Lundquist  
Alexander and Margaret  
Christie  
Collaborative Design Group  
Michael Collins\*  
Kathleen Fox Collins  
William and Pamela Diffley  
Bruce and Patricia Doyle  
Mike Edmonds  
Ralph and Siri Everett  
David and Judy Finley  
James Flynn  
Elaine Freed\*  
Tony White and Patti  
Freudenburg  
John and Margaret Fuller  
Carlton Gamer\*  
Donald and Barbara  
Gazibara\*  
Grace and St. Stephen's  
Episcopal Church  
John and Elizabeth Haney  
Steve Kern and Nancy Henjum  
Nancy Hochman  
Elizabeth Kane  
Phil and Meg Kendall  
James and Eileen Kin\*  
Kreuser Gallery  
La Baguette Cafe  
Irene Larimer\*  
Dot Lischick

Suzanne MacAulay\*  
Mary Lou Makepeace\*  
Eileen Marie  
Edward and Beverly Mason  
Karen McDivitt  
Marianna McJimsey\*  
Mediterranean Cafe  
Marilyn and James Miller  
C.J. Moore\*  
Mulliken Weiner Berg & Jolivet  
Skip and Cathy Mundy\*  
N.E.S. Inc.  
Wynne Palermo\*  
Jon and Carol Patten  
Steve and Debi Pelican  
Joe and Judy Pickle\*  
Shelley and James Pike  
Stacy Poore  
Kathleen Ricker\*  
Jim and Lee Ringe\*  
Libby Rittenberg and  
Nasit Ari  
Jill and Drew Robinson  
Pam Shockley-Zalabak  
Skirted Heifer  
Marion Sondermann\*  
Jim and Jacque Stanley  
Marvin Strait  
Pam and Bob Allen Street  
Arline Toll Kensinger\*  
David and Judith Uebel  
Barb Van Hoy  
Joshua Waymire\*  
WEM Investment Company  
Bill Wengert  
Bob and Mary Ellen White  
Wolf & Key Marketing  
James and Ann Young\*

\* Denotes donation to the  
Judy Noyes Memorial  
Purchase Fund.

## SKATE IN THE PARK

**Presenting Sponsor**  
(\$10,000)  
Academy Bank

**Gold Sponsors** (\$5,000)  
Colorado Springs Utilities  
The Gazette  
Insurance Technologies

**Silver Sponsor** (\$2,500)  
UC Health

**Bronze Sponsors** (\$1,000)  
Poor Richard's  
John Youngdahl Insurance  
Colorado Springs Airport

**CITY CENTER SERIES**  
Colorado Creative Industries  
Colorado Springs Business  
Journal  
Colorado Springs Health  
Foundation

## CONEJOS MURAL PROJECT

El Pomar Foundation  
Colorado Springs Pioneers  
Museum  
Colorado Springs Parks,  
Recreation and Cultural  
Services  
TECC Painting  
Cultural Office of the  
Pikes Peak Region

Every effort has been made to fully acknowledge members, sponsors, donors and supporters. Please contact us at 719-886-0088 with any errors of fact or omission. Published February 2021 by Downtown Partnership of Colorado Springs.

Pictured: U.S. Bank Community Bank President Jim Harris presents the Juror' First Place award to artist Gregg Deal for the 22nd Annual Art on the Streets exhibit (masks were removed for photo). Community paint day for the Conejos Mural. Photos by Mike Pach. Opposite page: photo by staff.

# DOWNTOWN PARTNERSHIP MEMBERS

## President's Council

(\$10,000+)  
365 Grand Properties  
Colorado Springs Utilities  
El Paso County  
Nor'wood Development Group  
Olive Real Estate Group  
The O'Neil Group Companies  
U.S. Bank  
Weidner Apartment Homes

## Executive (\$5,000)

Colorado College  
Griffis/Blessing  
Insurance Technologies  
Murphy Constructors  
Navakai

## Partner (\$2,500)

Altitude Hospitality Group  
ANB Bank  
Beauty Bar  
Boecore  
Brakeman's Burgers /  
Sandwich Depot / Track 10  
Urban Kitchen  
Colarelli Construction  
Culebra Properties  
Creative Consortium  
The Cutting Edge Realtors  
Formstack  
Sam and Kathy Guadagnoli  
GE Johnson Construction  
Company  
Lyda Hill Foundation  
Pikes Peak Community  
College  
RE/MAX Properties  
Saks Building  
Unico Properties  
U.S. Olympic & Paralympic  
Committee  
Verizon

## Sustainer (\$1,000)

All Copy Products  
Bonny & Read / Supernova /  
The Rabbit Hole  
Bryan Construction  
Case International  
CliftonLarsonAllen  
Colorado Springs Airport  
Downtown Development  
Group  
First Presbyterian Church

FirstBank  
Fountain Colony  
Fulcrum Wealth Consulting of  
Raymond James  
GH Phipps Construction  
Companies  
Housing & Building  
Association of Colorado  
Springs  
ISR Strategies  
Kinder Morgan  
Kirkpatrick Bank  
Kratt Commercial Properties  
Lawrence Dryhurst Gallery  
Phil Long Dealerships  
David Lord  
Pikes Peak Association of  
Realtors  
Pikes Peak Library District  
Raymond James & Associates  
The Robertson Company  
RTA Architects  
Springs Rescue Mission  
Strata Group  
Susan Burghart and  
Richard Tosches  
UCCS  
UCHealth  
VIP Real Estate  
Wolf & Key Marketing

## Colleague (\$500)

333 ECO  
Academy Bank  
Bank of Colorado  
Behr & Behr Platinum  
Group Realtors  
Berkshire Hathaway  
HomeServices Rocky  
Mountain Realtors  
Better Business Bureau of  
Southern Colorado  
Bingo Burger  
BKD  
Blazer Electric Supply  
Brenda L. Speer & Associates  
Broadmoor World Arena /  
Pikes Peak Center  
Catholic Charities of Central  
Colorado  
CityROCK  
Colorado Springs Chamber  
& EDC  
Colorado Springs Commercial  
Real Estate  
Colorado Springs Fine Arts

Center at Colorado College  
Colorado Springs Health  
Foundation  
Colorado Springs Pioneers  
Museum  
Colorado Springs Urban  
Renewal Authority  
Comcast Cable  
Communications  
Concept Restaurants  
Cottonwood Center for the  
Arts  
Craddock Commercial Real  
Estate  
Crafted Colorado Handmade  
Market  
CSNA Architects  
DHN Planning and  
Development  
Jeffry and Cinda Dunn Family  
Ent Credit Union  
Episcopal Women's Thrift  
Store  
First Christian Church  
First National Bank -  
Monument  
First United Methodist  
Church  
Front Range Commercial  
Garden of the Gods Resort  
and Club  
HB&A Architects  
High Valley Group  
Hogan Lovells US  
Independent Bank  
Integrity Bank & Trust  
Joseph Henry Edmondson  
Foundation  
Kraemer Kendall Rupp Deen  
Neville  
Lamar Advertising  
Legacy Institute  
Lewis Roca Rothgerber  
Christie  
Loyal Coffee  
McDivitt Law Firm  
Mountain Chalet  
Mulliken Weiner Berg  
& Jolivet  
Neon Pig Creative  
N.E.S. Inc.  
Nunn Construction  
Paramount Group  
Platinum Group Realtors  
Pro Auto Spa  
Senger Design Group

Sparks Willson, PC  
Stockman Kast Ryan & Co  
Sweet Addict Bakery  
Terra Verde  
The Broadmoor  
The Equity Group  
The FBB Group  
The Gazette  
The Independence Center  
Toll Brothers  
TRG Arts  
UMB Bank  
Urban Egg  
Visit COS  
Walston Group Real Estate  
Wild Goose Meeting House  
Wynne Realty

## Associate (\$250)

1350 Distilling  
IV by Brother Luck  
3Es Comedy Club  
91.5 KRCC  
AA Construction  
Aaillan Art & Home  
Add Staff  
Altia  
American Numismatic  
Association  
Apartment Association of  
Southern Colorado  
Assistance League of  
Colorado Springs  
Assured Partners of Colorado  
Autosmith  
Bambino's Urban Pizzeria  
Bampaws – Stay and Play  
Barre Forte  
Benton Capital  
BlueStaq  
Bobby Hill Designs  
Gary and Anne Bradley  
Bread and Butter  
Neighborhood Market  
Alfred and Leigh Buettner  
Buffalo Builders  
C L A Y Venues  
Care and Share Food Bank  
Cascade Investment Group  
Centennial Reproduction  
Center  
Cheyenne Mountain Zoo  
Children's Hospital Colorado  
Foundation  
CMS  
Collaborative Design Group



Colorado Hearthstone  
 Properties at ERA Shields  
 Colorado Nonprofit  
 Association of the Pikes  
 Peak Region  
 Colorado Springs Business  
 Journal  
 Colorado Springs Chorale  
 Colorado Springs  
 Conservatory  
 Colorado Springs Dance  
 Theatre  
 Colorado Springs  
 Philharmonic  
 Colorado Springs School  
 District 11  
 Colorado Springs Sports Corp  
 Colorado Springs Style  
 Community Health  
 Partnership  
 Community Partnership for  
 Child Development  
 Conover Realty and  
 Investment Company  
 Cook Veterinary Hospital  
 Costilla Pachyderm Company  
 Council of Neighbors &  
 Organizations  
 CRP Architects  
 Cultural Office of the Pikes  
 Peak Region  
 Cushman & Wakefield  
 Dailey Law  
 Distillery 291  
 DLR Group  
 Donley Law  
 Downtown Fine Spirits &  
 Wines  
 Bruce and Patricia Doyle  
 Early Connections Learning  
 Center  
 East Coast Deli  
 Echo Architecture  
 El Paso Club  
 Epicentral Coworking  
 Escape Velocity Comics &  
 Graphic Novels  
 Harley and Joan Ferguson  
 First Baptist Church  
 First Congregational Church  
 FIXER Brand Design Studio  
 Frayla Boutique  
 Gordon Construction  
 Grace and St. Stephen's  
 Episcopal Church  
 Great Western Bank  
 Hailios Monitoring  
 Technologies  
 Halo Boutique  
 Harvest Downtown  
 Heating & Plumbing  
 Engineers

Highland Commercial Group  
 Hilton Garden Inn / New  
 Vision Hotels  
 Homeward Pikes Peak  
 Hooked on Books  
 Inside Out Youth Services  
 ION Communications  
 Jack Miller Jewelry Designers  
 Jack Quinn Irish Alehouse  
 and Pub  
 Jax Fish House & Oyster Bar  
 JE Dunn Construction Group  
 Josh & John's Ice Cream  
 JP Morgan Chase  
 Kimberley Sherwood  
 James Kin, Attorney  
 Kinship Landing  
 La Baguette Café  
 Land Title Guarantee  
 Company  
 Lee Spirits  
 Living City Ventures  
 Louden Family Partnership  
 Lowell Ventures  
 Madwoman Marketing  
 Strategies  
 Jim and Christa Mahoney  
 Maggie Turner, Realtor with  
 Springs Homes  
 Marco's Pizza  
 Mediterranean Cafe  
 Meininger Artists Materials  
 Mercorial Security Solutions  
 Metro Real Estate Group  
 New Life Church Downtown  
 Nexus Commercial Realty  
 NFW Inc.  
 Niebur Development  
 Northwestern Mutual  
 Odyssey Gastropub  
 Ola Juice Bar  
 Old North End Neighborhood  
 Old Town Bike Shop  
 Orb Management  
 Osborne, Parsons & Rosacker  
 Oskar Blues Grill & Brew  
 Padgett Trust Properties  
 Painting With A Twist  
 Perfect Venue  
 Perspectives Interior Design  
 PikeRide  
 Pikes Peak Community  
 Foundation  
 Pikes Peak United Way  
 Pioneer Fund  
 Poor Richard's  
 Precision Garage Door of  
 Colorado Springs  
 Quantum Commercial Group  
 Raine Building  
 Rasta Pasta  
 Red Gravy

Red Noland Auto Group  
 RiverBank LLC  
 RJ Development  
 Robin Pasley Interiors  
 Rocky Mountain Public Media  
 Savory Spice Shop  
 Season Investments  
 Skirted Heifer  
 Small Business Development  
 Center  
 Solar Roast Coffee  
 Soteric Group  
 Sparrow Hawk Gourmet  
 Cookware  
 Spice Island Grill  
 Springs In Bloom  
 Spur Philanthropy  
 SSPR  
 Status Symbol Auto Body  
 Stauffer & Sons Construction  
 Story Coffee  
 Stresscon  
 Studio Q Events  
 Studio Unikke Architecture  
 Switchback Coffee Roasters  
 Switchbacks FC  
 T. Rowe Price  
 Tara C. Patty Photography  
 T-Byrd's Tacos & Tequila  
 The Downtown Dentist  
 The Exchange  
 The Machine Shop  
 The Perk Downtown  
 The Picnic Basket  
 The Warehouse Restaurant  
 Thomas & Thomas  
 Tolin Mechanical Systems  
 Tony's  
 Total Office Solutions  
 TSI Colorado  
 Urban Steam  
 U.S. Olympic & Paralympic  
 Museum  
 Vectra Bank  
 Wells Fargo The Private Bank  
 WEM Investment Company  
 YoungLife

#### **Friend (\$75)**

David Artusi  
 Lisa Bachman  
 Laurel Bahe  
 Tim and Cate Boddington  
 Justin Burns  
 Jana Bussanich  
 Wylene Carol  
 Richard Celeste and  
 Jacqueline Lundquist  
 Michael A. Cimino, DDS  
 Lauren Collier  
 Kathleen Fox Collins  
 Anita Marie Conkling

Allison Daniell  
 Joe Dudeck  
 JL Fields  
 Stephannie Finley Fortune  
 Leann Fraka  
 Josh Franklin  
 Christopher Garvin  
 Michelle Hair  
 John Harner  
 Karen Hazlehurst  
 Kristin Heggem  
 Kathleen Hupfer  
 Scott Johnson  
 Daniel Kay  
 Matthew Kerley  
 Julie Lafitte  
 Jan Martin  
 Marianna McJmsey  
 CJ Moore  
 David and Renee Moorefield  
 Beatrice Mowdy  
 Charles and Margaret Oliver  
 Michael Pach  
 Hannah Parsons  
 Staci Pettibone  
 James Proby  
 Shannon Ross  
 Bobbie Rupp  
 Julia Sands de Melendez  
 Sharon Schneider  
 Karen Standridge  
 Jim and Jacque Stanley  
 Jennifer Taylor  
 Andria Terry  
 Carla Tortora Hartsell  
 Barb Van Hoy  
 Jerry White  
 Matt Winzenried  
 Robert and Vicki Wolfson  
 Sally Wood

#### **Young Professional (\$45)**

Peri Bolts  
 Kelly De Leon  
 Max Ferguson  
 Frances Gomeztagle  
 Andy Inman  
 Mackenzie Maltby  
 Clay Martin  
 Lauren McKenzie  
 Rebecca Moon  
 Angelina Pecoraro  
 Grant Seanor  
 Julie Steigerwald  
 Candace Woods



# economic development

thought leadership

technical support

business  
retention

## arts & culture

resources

public space improvements

policy development

programming

urban planning

## advocacy

welcoming environment

cleaning and  
landscaping

activation

promotions

## marketing

supplemental security

market research